

Healthy people.

Better world. ●



Direct Relief
INTERNATIONAL

Annual Report 2002

Madame Vivian Oku

Dedication

This report is dedicated to Madame Vivian Oku of Ghana, with whom Direct Relief has worked as partner for the past five years to improve the health and lives of expectant mothers and their children.

Madame Oku is a third-generation midwife and nurse, and the former director of Ghana's national "Safe Motherhood Program." Direct Relief has been honored to provide the material support for Madame Oku's private midwifery clinics in Accra and for a new primary care clinic serving people of the Upper Volta region who previously had no access to services.

In recognition of her accomplishments as a nurse, midwife, educator, and health leader, we are pleased to dedicate this report to Madame Vivian Oku for her lifelong commitment, compassion, and tireless efforts to provide quality health services to women and children leading vulnerable lives in Ghana. We also honor her for the example she sets, and for representing the thousands of colleagues around the world that Direct Relief is honored to call "partner."

PHOTO : Kelly Darnell, Direct Relief Staff



Letter From the President and CEO

2002 was marked by deep international tensions and growing hardships for people here at home and internationally. In a difficult time, it was inspiring to witness the compassion, generosity, and talents that private American people and businesses lent to Direct Relief's humanitarian efforts.

We were fortunate in a challenging year to have exceeded our financial goals – through typically lean fundraising efforts, the leadership and personal generosity of our Chairman and Board of Directors, and the individual decisions made by 3,000 people to entrust their money to our organization.

Over the past half-century, Direct Relief has seen how poverty and poor health kill innocent people or limit their potential to achieve a better life. Access to medicines and supplies that enable indigenous health professionals to care for patients is essential to the health of people in developing countries.

In 2002, Direct Relief provided over \$67 million in wholesale medical aid. We increased by five percent our assistance to areas of the highest need around the world, with more than 20% directed to countries in the lowest rung of human development. Over 65% of our material assistance was furnished for ongoing support of excellent health projects, and 12% was directed to key maternal and child health efforts. We believe our focus on these areas creates the highest possible benefit for our efforts.

While our overall receipt of in-kind medical donations fell in 2002 by 14% - to \$62 million on a wholesale basis - we were heartened by the ongoing strong commitment of many leading companies and new partnerships with several others. The skill, efficiency, and logistics capacity of companies that make medicines and equipment are astounding; working with them offers tremendous potential to help people in the most efficient manner. For each dollar we spent for operations, we were able to provide \$26 in essential medical material resources.

As a nonprofit organization, we are inspired to be more efficient simply by the opportunity to help more people. In 2002, Direct Relief's efforts provided enough resources to care for 9.7 million people in need who otherwise would have gone without. We consider it a privilege to have been able to help.

To each person who chose to invest their money, material, and time to make our efforts possible, I extend our heartfelt thanks.



Thomas Tighe



Letter From the Chairman

I am constantly amazed to see the immense impact Direct Relief International has on world health. From one warehouse in a small town in America, over \$67 million of medical supplies (at wholesale values) – enough to care for over 9.7 million people – were delivered last year to 57 countries around the globe. This was accomplished with a small, highly competent staff of only 26 people and at a cost structure so low that we provided \$26 of medical products for every dollar in our operating budget.

Of course this would not have been possible without our detailed knowledge of hundreds of qualified medical facilities in developing countries, dozens of generous companies throughout the U.S., and a committed and energetic Board and Advisory Board that not only raised a great deal of the money but gave over \$360,000 of their own funds to support the agency.

The big question is, "Where do we go from here?" The need is almost infinite, so a compelling rationale exists to expand our services. However, we must now ask the rest of America to pitch in and support us as the people in our home community have done for the past 54 years. There is not a more worthy cause, as good health is fundamental. At a time when America is vilified around the world, a compassionate program to help the least fortunate can accomplish the greatest good at a cost we can all afford.

It has been my great honor to chair this remarkable organization for the past few years. I leave it in the very capable hands of Thomas Tighe and incoming chair Nancy Schlosser, whom I am certain will bring it to new heights in the years to come.



Richard D. Godfrey



GLOBAL HEALTH IS A LOCAL CONCERN

Throughout the developing world, many obstacles prevent people from receiving needed health services.

Sometimes it is the lack of trained personnel, often it is the total absence of any health facility in the area. A commonly occurring tragedy, however, is the existence of facilities with trained personnel who simply do not have the medicines, tools, equipment, or supplies to care for their patients.

A crisis arises in countries where there are few public assets, no private insurance, and patients do not have any money to pay for services. What results is a health system without resources, where doctors do not work, and patients do not receive needed care. This situation prevents people from realizing their inherent talents as students or workers and from enjoying the wonders of life and family.

Direct Relief recognizes both the enormity and complexity of achieving better health for people around the world, and we focus on specific actions and places where we can make a real difference for real people.

As an organization that provides medical material resources for humanitarian purposes, Direct Relief works to respond to our partner facilities' and organizations' individual needs, based on their requests. In these fragile indigenous healthcare systems, we support the immediate healthcare needs of today and, through our ongoing relationships, also help equip the healthcare providers and build an infrastructure that will serve the people of tomorrow.

The following pages describe where Direct Relief's medical material assistance was directed in 2002. Alone, this record of where our assistance was directed is important. But it is these larger issues and, ultimately, the positive effect of our efforts on people's lives in which the purpose and true value of our program is rooted.

● A child sleeps at Muang Sing Hospital in Laos.



OUR INTERNATIONAL PARTNERS

In 2002, Direct Relief International provided humanitarian medical assistance to partner health care projects and facilities in 57 countries. More than 900,000 pounds of medical resources were furnished through 263 shipments with a total wholesale value of over \$67 million. The medicines, medical supplies, nutritional supplements, and medical equipment helped provide health care for an estimated 9.7 million people.

What these numbers do not tell is the human impact of this assistance. Local physicians and nurses were able to employ their skills and care for patients who otherwise would not have received care. Lives were saved, children returned to school, parents returned to work, and people could enjoy better health and the richness of life.

● Here is an overview of our work in 2002.

AFGHANISTAN

Total Wholesale Value: \$5,280,205
Total Weight: 24,836 lbs.

● **Afghan Institute for Learning – Kabul, Jalalabad, and Herat**

In 2002, Direct Relief's assistance to the people of Afghanistan totaled over \$5 million wholesale. Much of this assistance was made possible by a multi-million dollar commitment from Johnson & Johnson to ship medications directly from its factory in Pakistan. Afghan Institute for Learning (AIL) is just one of our partner organizations working to improve health care in Afghanistan after years of war and repression.

Staffed and operated by Afghan women, AIL ran clandestine home schools for girls under the Taliban regime and is now focusing on maternal and child health care at clinics in three Afghan cities with a fourth to open soon. Each clinic sees approximately 700 women and children a month. Other activities of AIL include income generating projects, teacher training, and a pre-school. Direct Relief specifically supports AIL's midwife training program with midwife kits containing stethoscopes, blood pressure units, scissors, gauze, thermometers, alcohol, soap, and gloves.

Afghan Women's Development Center - Kabul

Chak-e-Wadak Hospital - north of Kabul

Kart-e-Seh Hospital - Kabul

Wafia Education Center for Orphans - Kabul

ARMENIA

Total Wholesale Value: \$86,501
Total Weight: 3,251 lbs.

Angioneurology Clinic & Research Center - Yerevan

Health Ministry of Armenia - Yerevan

BAHAMAS

Total Wholesale Value: \$7,245
Total Weight: 254 lbs.

George Town Clinic - Exuma Cays

BELIZE

Total Wholesale Value: \$205,376
Total Weight: 939 lbs.

Mercy Care Center - Belize City

PHOTO: Jill Reardon



Health care arrives by boat along the Beni River in Bolivia.

BOLIVIA

Total Wholesale Value: \$243,603
Total Weight: 1,669 lbs.

El Proyecto de Salud del Rio Beni - Rurrenabaque

Regular health care was virtually non-existent along the Beni River, a tributary of the Amazon, before a doctor from California moved there. In 1996, Dr. Lou Netzer retired early from his practice in Los Olivos, California, and moved to the Bolivian rainforest where he found there was an acute need for health care among the indigenous population. With supplies from Direct Relief, Dr. Netzer began seeing patients in the town of Rurrenabaque and visiting more isolated villages by boat. Since then, the project has grown to include 45 remote villages covering an area of nearly 5,000 square miles. People in these areas receive regular clinical care; and a cadre of twelve health promoters from outlying areas have been trained to provide ongoing health education, treat common health/ medical conditions, and refer serious cases to the regional center.

The future of this unique project was thrown into doubt when Dr. Netzer was diagnosed with cancer last year, but his many friends, colleagues, and donors to Direct Relief raised funds to keep the project going and hire a new doctor to work alongside the Bolivian staff. Dr. Netzer passed away in October but not before he was able to make one last visit to Bolivia and his home in the rainforest. Direct Relief now manages the project directly and is honored to continue this legacy of an extraordinary doctor who devoted himself to caring for people in need.

BOSNIA-HERZEGOVINA

Total Wholesale Value: \$110,786
Total Weight: 971 lbs.

Caritas Specialty Clinic - Banja Luka

BRAZIL

Total Wholesale Value: \$274,488
Total Weight: 10,636 lbs.

Aracaju Hospital - Aracaju

Asociación Obras Social Irma Dulce - Salvador

Keckler Medical Missions - Upper Amazon

Operation U.S.A. - San Luis

Santa Casa de Misericordia - Campos Altos

Direct Relief's support comes overwhelmingly from private people and businesses – not government. In 2002, less than one-tenth of one percent of overall support came from government sources.

BULGARIA

Total Wholesale Value: \$1,806,184
Total Weight: 21,599 lbs.

Agency for International Aid - Sofia
Cherven Briag Hospital - Cherven Briag
Dr. A. Dafovski Multi-Profile Hospital - Kardzhali
Hospital Asenovgrad - Asenovgrad
Hospital "Christo Botev" - Vratza
MBAL Hospital "Dr. T. Vitanov" - Tryavna
Multiprofile Hospital - Targovishte
Samokov Hospital - Samokov
Specialized Hospital for Active Treatment - Tran

BURUNDI

Total Wholesale Value: \$204,706
Total Weight: 4,814 lbs.

Jabe Hospital - Bujumbura
Rohero Clinic - Bujumbura

CAMBODIA

Total Wholesale Value: \$2,623,188
Total Weight: 18,325 lbs.

Sihanouk Hospital Center - Phnom Penh

CHINA

Total Wholesale Value: \$151,958
Total Weight: 1,526 lbs.

● **Tibet Child Nutrition Project - Lhasa**

The current maternal mortality rate reported in the Tibet Autonomous Region is high— 73 per 10,000 live births. Children's health problems are also severe with 90 out of every 1,000 dying of treatable afflictions such as malnutrition and diarrhea. Many children suffer from rickets, a bone disease most frequently caused by vitamin D deficiency.

The Tibet Child Nutrition Project is a program of the Terma Foundation. It provides at-risk women of childbearing age with prenatal vitamins and nutrition education, conducts home delivery training for birth attendants, and holds workshops and training programs on how to combat malnutrition and rickets in children. The project is also working with village women to revitalize traditional Tibetan health practices such as *chugkpa*, the sunbathing of infants to prevent and cure rickets, and the planting of *droma*, an indigenous root food that is high in iron and vegetable protein. Direct Relief provides the project with baby scales, prenatal and children's vitamins, oral rehydration salts, gloves, and labor and delivery supplies.

DEMOCRATIC REPUBLIC OF THE CONGO

Total Wholesale Value: \$1,002,264
Total Weight: 22,816 lbs.

● **Boma Ophthalmic Hospital - Boma**

Blindness is a staggering problem in developing countries. The World Health Organization estimates that 90% of the world's 45 million blind people live in the developing world and 80% of those cases are considered preventable. In the Boma region of the Democratic Republic of the Congo, there are only three ophthalmologists to serve the population of over four million. One of them is Dr. Joseph Konde, a Congolese native who trained at the University of North Carolina, Chapel Hill, and is a U.S. board-certified ophthalmic surgeon.

Dr. Konde's hospital treats eye problems such as cataracts, which account for 50% of the blindness in the region, as well as tumors and conjunctivitis. Direct Relief's support in 2002 was partially funded by a grant from the Allergan Foundation and included essential surgical equipment and new hospital beds donated by Hill-Rom Company. Given the level of Dr. Konde's commitment and skills, it would be an enormous loss if a lack of materials prevented him from working. Direct Relief is committed to supporting doctors like Dr. Konde, as they provide care where it is so desperately needed.

Diocese of Mweka - Mweka

Refugee Camps - Goma

DOMINICAN REPUBLIC

Total Wholesale Value: \$3,021,986
Total Weight: 26,675

Batey Relief Alliance - Santo Domingo

J.C. Hispaniola Fund, Inc. - Santo Domingo

Health Care Education Partnership - Santo Domingo

Servicio Social de Iglesias Dominicanas - Santo Domingo

Young boys at a Batey Relief health post in the Dominican Republic



PHOTO: Genevieve Bittner, Direct Relief Staff

ECUADOR

Total Wholesale Value: \$137,387
Total Weight: 1,826 lbs.

Centro del Muchacho Trabajador - Quito
Fundacion de Proteccion - Quito
Medical Aid to the Ecuador Amazon - Palora
Organizacion de Zaparos del Ecuador - Pastaza
Project Perfect World - Guayaquil

EL SALVADOR

Total Wholesale Value: \$3,404,681
Total Weight: 11,036 lbs.

American Jewish World Service Projects - San Salvador
Clinica Maria Madre de los Pobres - San Salvador
Fundacion Salvadorena (FUSAL) - Antiguo Cuzcatlan
O.E.F. de El Salvador - San Salvador

A woman and child wait at FUSAL's Luis Poma Health Center in San Julian, El Salvador.



A vision test is given at a FUDEM eye camp in El Salvador.



PHOTO: Frank Bott

ESTONIA

Nursing Home Consortium - Parnu

Total Wholesale Value: \$662,646
Total Weight: 10,832 lbs.

ETHIOPIA

EOC-CFAO Migbare Senay Clinic - Addis Ababa

Total Wholesale Value: \$165,663
Total Weight: 1,196 lbs.

GEORGIA

A Call to Serve (ACTS) Georgia - Tbilisi

Total Wholesale Value: \$4,185
Total Weight: 649 lbs.

GHANA

Abura Clinic - Abura

Atuba Community Health Clinic - Bawku

Dr. J.C. Sam's Children's Clinic - Obuasi

Jehovah Rapha Healthcare Foundation - Motoka Island

Koforidua Midwife Training Center - Koforidua

Korle-Bu Teaching Hospital - Accra

Maranatha Maternity & Clinic - Kumasi

Tema General Hospital - Tema

Total Wholesale Value: \$651,896
Total Weight: 14,718 lbs.

Young children waiting for a wellness exam
in the village of Motoka Island, Ghana



GRENADA

Total Wholesale Value: \$5,881,329
Total Weight: 19,229 lbs.

Ministry of Health - St. Georges

GUATEMALA

Total Wholesale Value: \$2,978,079
Total Weight: 17,341 lbs.

A Tomorrow for Children Foundation - Guatemala City

Clinica San Gaspar - Guatemala City

Hospital Santa Elena - Guatemala City

Light Ministries - Rio Hondo

Order of Malta - Guatemala City

Santa Rosa Medical Clinic - Santa Rosa

Unidas Para Vivir Mejor (UPAVIM) - Guatemala City

GUYANA

Total Wholesale Value: \$2,415,521
Total Weight: 21,982 lbs.

Bartica Hospital - Essequibo

Berbice River Healthcare Project - New Amsterdam

Davis Memorial Hospital - Georgetown

Food For the Poor - Georgetown

Linden Hospital - Linden

Mahaicony District Hospital - Demerara

New Amsterdam Hospital - New Amsterdam

Port Mourant Hospital - Berbice

Suddie Hospital - Essequibo

St. Joseph's Mercy Hospital - Georgetown

HAITI

Total Wholesale Value: \$6,018,761
Total Weight: 28,144 lbs.

Arcachon Hospital - Port-au-Prince

New Hope Ministries - Cap-Haitien

Project Haiti - Cap-Haitien

St. Ignatius Medical Mission - Beaumont

"I wish to express my appreciation to Direct Relief International for the tremendous assistance the organization has rendered to the Guyana health services over the years. Direct Relief International has worked ... in providing millions of dollars worth of medical equipment and facilities for our hospitals. For this my Government, on whose behalf I write, we are most grateful."

Honorable Obdeen Ishmael, Guyana Ambassador to the United States

HONDURAS

Total Wholesale Value: \$1,186,989
Total Weight: 18,926 lbs.

- **Brigada de Salud / Honduras Relief Effort - Tegucigalpa**

COHAPAZ - Tegucigalpa

Comité de Emergencia Garífuna - Trujillo

The Garífuna are a unique indigenous people who live on the Caribbean coast of Central America. Estimates of their number range from 200,000 to 450,000 with the greatest concentration living on the northern coast of Honduras. The needs of this population were brought to the attention of Direct Relief in 1998, shortly after Hurricane Mitch devastated much of Central America. The Garífuna Emergency Committee was formed in response and they asked Direct Relief to help supply clinics and rural health centers serving a number of Garífuna communities.

As the descendants of West African slaves and Carib Indians, the Garífuna have a unique language and distinctive music, dance, farming, and fishing traditions. In the last few years, the Committee has helped villagers replant much of their coconut crop, the foundation of the Garífuna diet, which was blighted by Lethal Yellowing Disease. Little government support for healthcare services reaches the Garífuna because of their geographic and cultural isolation, so supplying local clinics continues to be important. In 2002, Direct Relief provided primary care supplies and a computer system to upgrade patient record keeping and facilitate inventory control.

Dr. Polo Galindo Clinic - Roatan

Hacienda Cristo Salva - Santa Barbara

Honduran Health Exchange - Tegucigalpa

Project PROMESA - Tegucigalpa

Uhsan Clinic - Uhsan

Two Garífuna men carry a Direct Relief shipment into the town of Trujillo, Honduras.



INDIA

Total Wholesale Value: \$954,736
Total Weight: 284,995 lbs.

Diwaliben Mohanlal Mehta Charitable Trust - Mumbai

Hyderabad Eye Institute - Hyderabad

Rajkot Voluntary Blood Bank - Rajkot

Society for Service to Voluntary Agencies - Mumbai

● **Venu Charitable Society - Delhi**

The Venu Eye Institute and Research Centre was founded in 1980 to address the escalating problem of preventable and curable blindness in India. Venu has grown quickly and now provides quality eye care services to thousands of patients a year and education to many more through extensive outreach programs. A base hospital in Delhi provides tertiary services such as an eye bank and corneal transplants, while seven satellite clinics, one of which operates out of a temple, provide secondary services such as cataract surgeries.

Primary services are provided through over 30 one-day eye-screening camps, surgical camps, school eye-screening programs, weekly mobile clinics, and a community-based rehabilitation program.

In 2002, Direct Relief provided a complete corneal evaluation system and an extensive inventory of ophthalmic supplies.

Wanless Hospital - Miraj

Patients after cataract surgery at Direct Relief-supported Bidada Hospital in Kutch, India.



IRAN

Total Wholesale Value: \$86,740
Total Weight: 2,212 lbs.

- **Red Crescent Society - Mazandaran Province**

On June 22, 2002, a 6.3 earthquake struck the northwest region of Iran. According to the Iranian Red Crescent Society, 237 perished in the quake and 1,178 were left injured. Many buildings in the region were made of mud and quickly collapsed. A total of 115 villages were damaged, eight of which were completely destroyed.

Direct Relief immediately sent an emergency shipment to the Red Crescent Society for distribution. The shipment included specifically requested equipment such as a defibrillator with monitor, ambu bags and an intubation set, a suction machine, and a diagnostic set which includes a stethoscope, blood pressure unit, and oto-ophthalmoscope. Also included in the aid was a Johnson & Johnson Disaster Module with supplies such as gauze, tape, bandages, sutures, plaster casting materials, and analgesics.

IRAQ

Total Wholesale Value: \$48,778
Total Weight: 297 lbs.

Relief International - Kurdistan

Saint Raphael Hospital - Baghdad

JAMAICA

Total Wholesale Value: \$5,687,510
Total Weight: 20,646 lbs.

Cornwall Regional Hospital - Montego Bay

Food for the Poor - Kingston

Jamaica Humanitarian Dental Mission - St. James

Missionaries of the Poor - Kingston

KENYA

Total Wholesale Value: \$1,086,842
Total Weight: 11,942 lbs.

Alice Nursing Home - Nairobi

Holy Family Dispensary - Eldoret

Immaculate Heart of Mary Hospital - Kilimambogo

- **Kibera Community Health Centre - Nairobi**

The sprawling Nairobi slum of Kibera is home to an estimated 600,000 people. Homes typically consist of only one room and are constructed of cardboard, sticks, mud, and scraps of sheet metal. The crime rate is high, sanitation is very poor, and public utilities such as electricity, water, and sewage are practically non-existent.

In the face of such challenges and despite their own lack of resources, a group of committed residents established the Kibera Community Health Centre. To build the clinic, community members carried construction materials by wheelbarrow through the alleyways of the slum. The recently completed clinic is now fully staffed with support from the African Medical and Research Foundation (AMREF), and health practitioners are busy providing immunizations, patient consultations, and treatment. Besides much-needed supplies and pharmaceuticals, Direct Relief has provided laboratory and basic diagnostic equipment, wheelchairs, a baby scale, an autoclave, and an infant warmer.

*"Teaching a person to fish is great, but it doesn't necessarily mean they'll eat for life.
A pole or net is also required."*

Thomas Tighe, President and CEO, Direct Relief International



● **Nyumbani Orphanage - Nairobi**

The World Health Organization estimates that approximately 120,000 HIV-infected children live in Kenya. The Nyumbani Orphanage was founded by Father Angelo D'Agostino in 1992 to care for HIV/AIDS children either abandoned by their families or orphaned because of the disease. "Nyumbani" means "home" in Swahili, which is what the current facility in the Kangemi community is for 76 children.

The orphanage's newer community-based Lea Toto program aims to expand the capacity of the Kangemi facility to provide holistic care within a family setting for an additional 200 HIV-infected children. Direct Relief is providing Nyumbani Orphanage and its Lea Toto program with medicines and supplies that bring comfort to children and treat the symptoms of common opportunistic infections.

Waso Medical Services - Isiolo

LAOS



Total Wholesale Value: \$8,670
Total Weight: 74 lbs.

Mahosot Pediatric Hospital - Vientiane

Muang Sing Hospital - Muang Sing

The Muang Sing Hospital is the only source of health care for the 103 villages that make up the farming and trading community of this rural district. Staffed by two doctors and five nurses, Muang Sing provides primary care, delivery services, minor surgical procedures, and pre- and post-natal care. For decades, the hospital has been housed in a dilapidated building, but with the help of a Japanese non-governmental organization, a new building will be constructed in 2003.

This hospital was brought to the attention of Direct Relief by Bryan Watt, a photographer from Santa Barbara, who was studying and photographing the people living in northern Laos. The doctors at the hospital told him that a critical lack of basic medical supplies severely curtailed their ability to treat patients and that they had received almost no outside help. In May of 2002, Bryan and his wife Leila Srour, a pediatrician, moved to Laos where Leila began teaching at the Laos Pediatric Teaching Hospital. They returned to Muang Sing, hand carrying medical supplies from Direct Relief, much to the surprise and delight of the hospital's doctors.

A pediatrician in training at the Direct Relief-supported Mahosot Pediatric Hospital in Vientiane, Laos.

PHOTO: Bryan Watt

LIBERIA

Total Wholesale Value: \$846,624
Total Weight: 1,808 lbs.

Christian Aid Ministries - Montserrado County
Phebe Hospital - Gbarnga

MALAWI

Total Wholesale Value: \$454,249
Total Weight: 9,362 lbs.

Montfort Hospital - Nchalo

● **Queen Elizabeth Central Hospital - Blantyre**

Malawi is one of the least developed countries in the world, with over 65% of the population living in poverty. Some of the root causes of the increasing poverty are the prevalence of HIV/AIDS, extreme food shortages, and the low literacy rate. Twenty-seven percent of antenatal women are HIV positive; in addition, malnourished people, especially children and the elderly, are particularly vulnerable to a host of illnesses since they have little or no body reserves to fight disease.

Despite being a government-run tertiary facility, the Queen Elizabeth Central Hospital is in desperate need of basic drugs and equipment. The 1,100 bed hospital recently built a new emergency room for the pediatric department. Direct Relief has provided a wide range of equipment for both the ER and for general use in the pediatric department such as ambu bags, suction machines, autoclaves, and a neonatal monitor. This project was evaluated and referred to us by our long-term partner and medical advisor for Africa, Dr. Mike Marks from the Bush Hospital Foundation in Jersey, Channel Islands, United Kingdom.

Trinity Hospital - Limbe

MARSHALL ISLANDS

Total Wholesale Value: \$ 150
Total Weight: 9 lbs.

Ebeye Hospital - Ebeye

MEXICO

Total Wholesale Value: \$2,134,811
Total Weight: 45,245 lbs.

AéroMedicos of Santa Barbara - Cadeje
Casa Clinica Convivencia Campesina - Las Varas
Club Rotario de Técate - Técate
Fundacion Justicia y Amor, I.A.P. - Mexico City
Fundacion Rotaria de La Laguna - Torreón
Hendido del Club Rotario - Las Flores
Júarez Eye Center - Juárez
LDS Humanitarian Services - Mexico City
LIGA International - Sinaloa State
Mexican Medical - Tijuana
Potter's Clay - Ensenada
PVO Mexico - Mexico City

"The contributions made by your organization in the form of medications and other medical supplies, helped us cope with the needs of the people of Yucatan, Mexico. Such an immediate and effective response made a difference where it counted most—saving lives and relieving pain and suffering."

*Dr. Jose Antonio Pereira Carcano
Secretario de Salud y Director General
De los Servicios de Salud de Yucatan*

● **Secretaria de Salud - Yucatan**

Hurricane Isidore hit Mexico's southern state of Yucatan on September 23, 2002, causing extensive damage to homes, schools, and hotels, and decimating the agricultural sector of this lush, tropical area. Nearly 100,000 people were evacuated from high-risk coastal areas; and since the region's economy depends almost entirely on tourism and agriculture, thousands of people lost their jobs and livelihoods.

Direct Relief responded to appeals from Mexican health officials to assist overburdened local hospitals and clinics and to provide medical supplies to temporary shelters. Donated air freight was provided by Federal Express, and on October 4th, the shipment was air-lifted to the official disaster relief coordinating agency in Merida, Yucatan. Direct Relief often relies on donated air freight in disaster situations. In this case, the value of FedEx's contributed freight was in excess of \$3,500. Without such generosity, a timely response to the disaster would not have been possible.

NEPAL

Riverside Hospital & Rescue - Shyauli Bazaar

Total Wholesale Value: \$8,434
Total Weight: 80 lbs.

NICARAGUA

Total Wholesale Value: \$9,229,122
Total Weight: 56,306 lbs.

American Nicaraguan Foundation - Managua

Companeros de las Americas - Rivas

Millions of children around the world are at risk of permanent blindness and associated mortality because of vitamin A deficiency. Fortunately, just two capsules of high-dose vitamin A per child per year produce remarkable results, preventing blindness and reducing mortality up to 23%. Direct Relief has long been involved in supplying this critical micronutrient to countries around the world. In Nicaragua, Direct Relief supplies vitamin A to Companeros de las Americas, a partnership between the Wisconsin/Nicaragua Partners of the Americas and Lions Clubs in Wisconsin and Nicaragua.

The Companeros program began in 1996 and now provides high-dose vitamin A annually to 81,000 infants and 330,000 children from ages one to ten in seven municipalities. Distribution programs such as this one are not only effective in preventing blindness and improving overall health but are remarkably cost effective as well. For only five cents per child per year, this intervention can protect both the sight and the immune systems of children.

Lions Club Distrito D-5 - Managua

Nicaraguan Children's Fund - Puerto Cabezas

In 2002, each dollar spent for operations resulted in more than \$26 (wholesale value) of appropriate medical resources provided to high-need areas.

A vitamin A distribution program in Nicaragua prevents blindness in children.



PHOTO: Jay Farbman

“Throughout the years, the aggregate of your generous gift of time, skills, work, and medical supplies through Direct Relief International are a source of inspiration to all of us, transcending beyond temporary, to fundamental contributions to our charitable programs.”

*Dr. Ralph Kuon
President
Peruvian American Medical Society
Southern California Chapter*

NIGERIA

Our Lord’s Hospital - Okigwe

**Total Wholesale Value: \$93,273
Total Weight: 753 lbs.**

NORTH KOREA

**Overseas Korean Welcoming Committee - Rasun
Sariwon Orphanage - Sariwon**

**Total Wholesale Value: \$2,347,424
Total Weight: 22,531 lbs.**

PAPUA NEW GUINEA

**Kimbe Hospital - Kimbe
Wewak General Hospital Outreach Boat - Wewak**

**Total Wholesale Value: \$18,067
Total Weight: 132 lbs.**

PERU

**Ciudad de Dios Medical Mission - Trujillo
Dispensario de Salud de Pomata - Pomata
Hospital de Apoyo Departamental Cuzco - Cuzco
Hospital Regional de Ayacucho - Ayacucho
Instituto Nacional de Defensa Civil (INDECI) - Lima
Ministerio de Salud - Lima
Valley Baptist Church Mission Team - Pucallpa**

**Total Wholesale Value: \$1,397,275
Total Weight: 32,247 lbs.**

PHILIPPINES

**Dr. Jose Locsin Memorial Hospital - Silay City
Philippines Medical Outreach Clinic - Baggao**

**Total Wholesale Value: \$204,632
Total Weight: 9,097 lbs.**



Romanian pediatrician and child

ROMANIA

Total Wholesale Value: \$100,508
Total Weight: 429 lbs.

Central Clinic Pediatric Hospital - Bucharest
World Opportunities International - Bucharest

SIERRA LEONE

Total Wholesale Value: \$834,334
Total Weight: 25,083 lbs.

- **Ndegborme Development Organization - Freetown**
Norway-Sierra Leone Health Project (NSLHP) - Freetown

During the 1990's, Sierra Leone endured a vicious civil war. Maiming and raping of civilians was common, and living conditions deteriorated so severely that Sierra Leone dropped to the bottom of the United Nations' Human Development Index—173rd out of 173. The signing of the Lome Peace Accord in July 1999 has raised hopes for a lasting peace, but the humanitarian community has only recently regained access to rural areas.

One of the first priorities of the NSLHP has been the rebuilding and re-supplying of destroyed and looted rural clinics with hospital beds and mattresses, autoclaves, and primary care supplies donated by Direct Relief. NSLHP is also addressing the needs of children separated from their parents during the war and of children who were conscripted to fight and are now abandoned. The Project has set up a home care center to provide rehabilitation, reunification, and the administration of health care to these traumatized children.

SOUTH AFRICA

Total Wholesale Value: \$8,662
Total Weight: 15 lbs.

Kalafong Hospital - Pretoria

SOUTH KOREA

Total Wholesale Value: \$7,804
Total Weight: 952 lbs.

St. John of God Clinic - Kwang-Ju

SRI LANKA

Grace Church Care Center - Trincomalee

**Total Wholesale Value: \$5,125
Total Weight: 181 lbs.**

SUDAN

Sudan Future Care Health Clinic - Northeastern border of Sudan

**Total Wholesale Value: \$31,000
Total Weight: 367 lbs.**

TANZANIA

**Health Department KADERES - Karagwe
Jambo Health Clinic - Jambo
Kagera Salient Dispensary - Kyaka**

**Total Wholesale Value: \$300,324
Total Weight: 3,692 lbs.**

THAILAND

Global Health Access Program - Thai/Burma border

**Total Wholesale Value: \$181,662
Total Weight: 1,174 lbs.**

TRINIDAD AND TOBAGO

Cyril Ross Nursery - Port of Spain

**Total Wholesale Value: \$1,480
Total Weight: 23 lbs.**

UGANDA

**Aids Orphans Education Trust (AOET) - Jinja
Mulago Hospital - Mulago
Rugendebara Foundation for Health - Kasese**

**Total Wholesale Value: \$252,223
Total Weight: 737 lbs.**

UKRAINE

**Children's Hospital #7 - Kiev
L'viv Regional Specialized Children's Clinic - L'viv
Metropolitan Andrew Sheptytsky Hospital - L'viv**

**Total Wholesale Value: \$235,800
Total Weight: 6,898 lbs.**

"As a donor, I think you're right on target to set politics and religion aside and help people who need it. Keep it up."

Dr. Tom Reynolds, Donor

USA

Total Wholesale Value: \$1,729,576
Total Weight: 73,698 lbs.

American Indian Health & Services - Santa Barbara, CA

Carrillo Family Dental Clinic - Santa Barbara, CA

Health Linkages Program - Santa Barbara, CA

● **Healthy Smiles Dental Program - Santa Barbara, CA**

Direct Relief works to address unmet healthcare needs in its local area as well as internationally. The Healthy Smiles Dental Program was designed in response to a Santa Barbara County needs assessment that identified dental care, especially among children, as the county's number one unmet need. Healthy Smiles provides bilingual dental hygiene education, distributes dental supplies, and offers free dental care to needy children.

The Santa Barbara County community of Santa Maria was the site of 2002's Healthy Smiles Dental Clinic. Children urgently needing care were screened at local schools and treated by dentists who donated their time and office space. The children received, on average, over \$800 in dental care free of charge. Direct Relief also provided dental hygiene education and supplies to the children and their families.

Healthy Start - Santa Maria, CA

Maine's Worldwide Missions Outreach, Inc. - Turner, ME

Marian Medical Center - Santa Maria, CA

Migrant Education Program - Santa Maria, CA

People Assisting the Homeless (PATH) - Los Angeles, CA

Planned Parenthood of Santa Barbara - Santa Barbara, CA

Salvation Army - Oxnard, CA

Santa Barbara Cancer Foundation - Santa Barbara, CA

Proper dental hygiene is taught in the Healthy Smiles dental program.



In 2002, Direct Relief International earned national recognition from Worth magazine as one of “America’s 100 Best Charities.” Forbes magazine also ranked Direct Relief as one of only four charities with 100% efficiency.

Santa Barbara County Fire Department - Santa Barbara, CA
Santa Barbara Day & Winter Shelter - Santa Barbara, CA
Santa Barbara Food Bank - Santa Barbara, CA
Santa Barbara Neighborhood Clinics - Santa Barbara, CA
Santa Barbara Public Health Department - Santa Barbara, CA
St. Francis Parish Nurses - Santa Barbara, CA
St. Paul’s Chapel - New York, NY
Venice Family Clinic - Venice, CA
Victory Outreach - Lompoc, CA
White Mountain Lake Fire District - White Mountain, AZ
Women’s Community Clinic - San Francisco, CA

VENEZUELA

Total Wholesale Value: \$12,645
Total Weight: 67 lbs.

Municipio del Alto Orinoco - Esmerelda
Turimiquire Foundation - Cumana

WEST BANK/GAZA

Total Wholesale Value: \$531,606
Total Weight: 12,170 lbs.

Rafidia Hospital - Gaza

Red Crescent Ambulance Teams - West Bank & Gaza

The Palestine Red Crescent Society provides Emergency Medical Services through 32 emergency stations and substations in West Bank and Gaza. It also operates the only Emergency Medical Technician (EMT) school in the area. Its fleet consists of 105 ambulances and 22 mobile first aid field posts, staffed by 260 EMTs and over 3,000 volunteers. Between September 2000, and the end of 2002, over 184 EMTs and volunteers have been injured while on duty in 215 recorded attacks on their ambulances.

In partnership with American Near East Refugee Aid (ANERA), Direct Relief shipped a Johnson & Johnson Disaster Module to the Red Crescent Society containing a large assortment of sutures, bandages, splinting devices, and stretchers. Despite the ongoing risk, Red Crescent’s EMTs continue to serve the sick and wounded in an extremely stressful and dangerous environment.

St. John Eye Hospital - Jerusalem

The Order of St. John dates back to the Crusades and founded its first hospital in Jerusalem over 900 years ago. The eye hospital was founded in 1882 and now treats tens of thousands of people every year. Outreach programs have become especially important because travel restrictions in the West Bank and Gaza have made it difficult or impossible for patients from outlying communities to travel to Jerusalem.

The hospital’s mobile clinic was unable to travel for three months of the past year, but it has now returned to service in the West Bank. A recently refurbished clinic is operating in Gaza and includes an operating room for cataract surgery. Direct Relief supplies the hospital with primary care items and specifically requested ophthalmic medications.

“Direct Relief receives approximately 1,000 requests for assistance each year from overseas health facilities and international organizations. Current financial and material resources allow for only 200-250 requests to be met each year.”

Susan Fowler, Director of Programs, Direct Relief International

ZAMBIA

Total Wholesale Value: \$214,727

Total Weight: 4,864 lbs.

HOSO UNHCR/Kawambwa Hospital - Kawambwa

ZIMBABWE

Total Wholesale Value: \$212,499

Total Weight: 14,518 lbs.

J.F. Kapnek Charitable Trust/ PMTCT Program - Harare

Masai handshake, Kenya



INTRODUCTION AND CERTIFICATION OF FINANCIAL STATEMENTS BY THE PRESIDENT AND CEO

Direct Relief’s financial statements must account for both cash and medical material resources (or in-kind contributions) that are entrusted to the organization to fulfill its humanitarian medical mission. In 2002, approximately 96% of our total public support and revenue of \$65.6 million was in the form of in-kind materials and services. In the previous pages, we have described where and why these material resources were provided in 2002. We recognize, however, that the merging of cash and in-kind contributions in the following financial statements, which are necessarily prepared in accordance with Generally Accepted Accounting Principles, can be confusing. The notes below are to assist you in understanding how our program model is financed and works, to explain the state of our organization’s financial health, and to inform you how we spent the money that was generously donated to Direct Relief in 2002 by people, businesses, and organizations.

I am pleased to report that, at the close of 2002, the financial state of Direct Relief was stronger than ever. The leadership of our Board, each of whom made a substantial personal financial investment in our work, and the generosity of people, enabled us to exceed our fundraising goals in a very challenging year. We raised more than we spent due to a generous outpouring during the last six weeks of the year, which typically accounts for approximately 20% of our annual cash income. This enabled us to begin 2003 with operating funds, a welcome occurrence since historically the early months of any year are very lean for us, as is common for many other nonprofit organizations.

As you will see in the statements that follow, the wholesale value of in-kind medical products we received decreased in 2002. Drawing upon carry-over inventory from 2001, we were able to provide more material assistance than was received during the course of 2002. This explains why the “bottom line” on our financial statements reflects a net loss despite the fact that we ended the year in a better financial position than we began with respect to our liquid assets and ability to maintain operations.

	CASH AND SECURITIES	IN-KIND MATERIALS AND SERVICES	TOTAL
What we received	\$2,962,570	\$62,643,794	\$65,606,364
What was used	(2,524,398)	(68,280,962)	(70,805,360)
Year-end totals	\$ 438,172	\$ (5,637,168)	\$ (5,198,996)

Finally, in recognition of the heightened expectations of all corporations in our country – whether nonprofit or for-profit – I certify these financial statements as the CEO. This is not a legal requirement – yet – of nonprofit corporations, though it is for public companies of a certain size under recently enacted legislation. Given the nature of our work, the professionalism of our staff, and the extraordinary level of trust that people and businesses place in our organization to help others without any promise of financial return to themselves, I am pleased to do so.



Thomas Tighe

**STATEMENT OF ACTIVITIES
FOR THE YEARS ENDING DECEMBER 31, 2002 AND 2001**

	2002		2001	
PUBLIC SUPPORT				
<i>Public Support</i>				
Contributions of goods and services	\$ 62,643,794	95.5%	\$ 72,818,750	96.4%
Contributed in cash and securities	2,827,813	4.3%	2,774,759	3.7%
<i>Total Public Support</i>	65,471,607	99.8%	75,593,509	100.1%
<i>Revenue</i>				
Investment and miscellaneous income	134,757	0.2%	(83,250)	-0.1%
TOTAL PUBLIC SUPPORT & REVENUE	65,606,364	100.0%	75,510,259	100.0%
EXPENSES				
<i>Program Services</i>				
Value of medical donations shipped	67,883,685		81,512,743	
Operations and shipping	2,076,896		2,416,777	
Contributed services	29,644		43,955	
<i>Total Program Services</i>	69,990,225	106.7%	83,973,475	111.2%
<i>Supporting Services</i>				
Fundraising	381,820		275,991	
Administration	433,315		451,579	
<i>Total Supporting Services</i>	815,135	1.2%	727,570	1.0%
TOTAL EXPENSES	70,805,360	107.9%	84,701,045	112.2%
DECREASE IN NET ASSETS	\$ <u>(5,198,996)</u>	-7.9%	\$ <u>(9,190,786)</u>	-12.2%

**STATEMENT OF CASH FLOWS
FOR THE YEARS ENDING DECEMBER 31, 2002 AND 2001**

Cash flows from operating activities		
Decrease in net assets	\$ (5,198,996)	\$ (9,190,786)
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Reduction in inventory	5,526,894	9,098,867
Changes in other operating assets and liabilities	190,134	369,435
Net cash provided by operating activities	518,032	277,516
Net cash used by investing activities		
Purchase and sale of investments and equipment	(730,605)	(267,560)
Net cash used by financing activities		
Mortgage payments	(30,471)	(30,503)
Net decrease in cash	(243,044)	(20,547)
Cash, Beginning of Year	1,066,223	1,086,770
Cash, End of Year	\$ <u>823,179</u>	\$ <u>1,066,223</u>

**STATEMENT OF FINANCIAL POSITIONS
AS OF DECEMBER 31, 2002 AND 2001**

	2002	2001
ASSETS		
<i>Current Assets</i>		
Cash and cash equivalents	\$ 823,179	\$ 1,066,223
Securities	2,991,948	1,561,069
Inventories	12,571,138	18,098,032
Other current assets	237,159	238,488
Total Current Assets	16,623,424	20,963,812
<i>Other Assets</i>		
Property and equipment	3,566,541	3,598,063
Remainder interests	40,684	718,835
Miscellaneous	20,891	148,055
Total Other Assets	3,628,116	4,464,953
TOTAL ASSETS	\$ 20,251,540	25,428,765
LIABILITIES AND NET ASSETS		
LIABILITIES		
<i>Current Liabilities</i>		
Payables and other current liabilities	\$ 160,314	\$ 106,850
Current portion of long-term debt	33,711	27,133
Total Current Liabilities	194,025	133,983
<i>Other Liabilities</i>		
Long-term debt	1,631,398	1,667,038
Distribution payable	37,146	39,777
Total Other Liabilities	1,668,544	1,706,815
TOTAL LIABILITIES	1,862,569	1,840,798
NET ASSETS		
<i>Unrestricted Net Assets</i>		
Board-designated endowment fund	3,854,414	3,736,631
Undesignated	14,473,876	19,735,764
Total Unrestricted Net Assets	18,328,290	23,472,395
<i>Temporarily Restricted Net Assets</i>	60,681	115,572
TOTAL NET ASSETS	18,388,971	23,587,967
TOTAL LIABILITIES AND NET ASSETS	\$ 20,251,540	\$ 25,428,765

Cash versus In-Kind Support

Direct Relief International's activities are financed on an operating (or cash) budget that is not directly affected by the value of contributed products. The organization's program model involves obtaining and providing essential medical material resources. Cash support — as distinct from the value of contributed goods — is used to pay for the logistics, warehousing, transportation, program oversight, administration, fundraising, staff salaries, and all other expenses.

How changes in inventory affect our bottom line

Direct Relief International receives donations of in-kind medical products on an ongoing basis. These donations are recorded in inventory upon receipt. Direct Relief policy is to distribute products at the earliest practicable date, consistent with sound programmatic principles. While the distribution typically occurs in the same year of receipt, it may occur in the following year. An expense is recorded when the products are shipped. In 2002, Direct Relief shipped \$5,526,894 more in product than it received. When this amount is combined with our surplus from cash operations, it results in an overall deficit of \$5,198,996 – equal to the decrease in net assets reported on our statement of financial position.

Leverage

For each \$1 that Direct Relief spent in 2002 for operating purposes, the organization provided \$26 worth of wholesale medical material assistance.

In 2002, cash operating expenses totaled \$2,524,398. The expenditure of these funds enabled Direct Relief to furnish \$67,883,685 worth (wholesale value) of medical material resources to 57 countries. The weight of these materials was 927,000 lbs, or 463.5 tons.

Product Valuation

In-kind contributions, such as contributed medicines, supplies, or equipment, are valued at the wholesale price in the United States. Specifically for pharmaceutical products, the source of and basis for product values are the "Average Wholesale Price" (AWP), which is published by Thomson Healthcare's "Redbook." While retail values may be significantly higher, Direct Relief has traditionally used the AWP to value pharmaceutical products that are contributed.

Program Expenses

Direct Relief spent \$1,721,787 on programmatic expenses. This amount paid for the salaries, related benefits (health and dental insurance, retirement-plan matching contributions), and mandatory employer-paid taxes (payroll, social security, workers' compensation) for the following employees engaged in programmatic functions: six program officers (four full-time, two part-time), a transportation coordinator (full-time), pharmacist (part-time), pharmacy manager (full-time), biomedical manager (full-time), coordinator who works with medical-product manufacturers for product contributions (one full-time, one part-time), warehouse manager (full-time), and two warehouse personnel (full-time). Program expenses also include the purchase of medicines, equipment, parts, and other medical supplies not available through donation; cash grants to partner organizations; trucking and ocean- and air-freight for the transportation of medical material (in-bound to Direct Relief and outbound to receiving partner organizations); maintenance of forklifts and agency truck; packing materials and supplies; travel for oversight and evaluation; contract services; and a pro-rata portion of other allocable costs (see below).

Fundraising Expenses

In 2002, Direct Relief spent a total of \$381,820 on fundraising. This amount includes the salaries, related benefits, and taxes for fundraising personnel (two part-time, and two full-time). Also included are expenses for the production, printing, and mailing of newsletters, annual report, tax-receipt letters to contributors, fundraising solicitations, and all other costs related to fundraising (such as events, advertising, and related travel). Direct Relief does not allocate any mailing expenses as "jointly incurred costs" – an accounting practice that permits, for example, the expenses of a newsletter containing information about programs and an appeal for money to be allocated partially to "fundraising" and partially to "public education."

Administrative Expenses

Direct Relief spent a total of \$433,315 on administration. This amount includes the salaries, related benefits, and taxes for personnel responsible for financial management: a controller (full-time), accountant (part-time), information technology manager (full-time), program analyst (full-time), general office assistant (part-time), and a graphics and multi-media employee (part-time). Other administrative expenses included the cost of an independent audit by a Certified Public Accounting firm, banking fees, website hosting, office supplies, insurance, and legal and other professional services. A pro-rata portion of allocable expenses and all other expenses not appropriately classified elsewhere are charged to administration (see below).

Other Allocable Costs

Direct Relief owns and operates a 36,000-square-foot warehouse facility. Costs to maintain the warehouse include mortgage interest, depreciation, utilities, insurance, repairs, maintenance, and supplies. These costs are allocated based on the square footage devoted to respective functions (e.g. fundraising expenses described above include the proportional share of these costs associated with the space occupied by fundraising staff). The salary of the President and CEO also is allocated to functions in accordance with the time spent on the functions as follows: fundraising (30%), administration (15%), and programmatic activities (55%).

Endowment Fund

In 1998, Direct Relief's Board of Directors established a board-designated endowment fund (sometimes characterized as a "quasi-endowment" in legal or accounting terminology) to help secure the organization's financial future. The fund was established with assets valued at \$773,786. By the end of 2002, the fund had grown to \$3,854,414, consisting of \$237,467 in cash, \$2,971,425 in securities, and \$645,522 in real estate and other assets.

The fund is administered by the Board's Finance committee, which oversees investment policy, fiscal operations, and is authorized to distribute up to 6% of liquid assets annually for general operating support. Any further distributions require the approval of 75% of the full Board. The endowment fund securities are composed of broadly diversified mutual funds managed by leading U.S. fund managers.

By Board resolution, all bequests are deposited into the endowment fund unless the will or bequest states otherwise. When available, other resources are transferred to the fund as directed by the Board of Directors.

Children play in a Batey community in the Dominican Republic.



PHOTO: Genevieve Bitter, Direct Relief Staff

OUR INVESTORS

Manufacturers providing medical donations in 2002

Abbott Laboratories, Inc.
Alchemedia LLC/ Arm & Hammer
Alcon Laboratories, Inc.
Alkermes, Inc.
Allergan, Inc.
American Regent Laboratories Inc.
Auburn Pharmaceuticals
Aventis Pharmaceuticals Inc.
B. Braun/McGaw Inc.
Barco Uniforms
Bausch & Lomb Pharms, Inc.
Baxter Healthcare Corporation
Becton Dickinson & Company (BD)
Biotrol International
Brentwood by Midmark
Bristol-Myers Squibb Company
Codman & Shurtleff, Inc.
Crosstex International
Den-Mat Corporation
East West Associates
Edgepark Surgical
Ethicon Endo-Surgery
Ethicon, Inc.
E-Z-EM
Fine Science Tools Inc.
Fujisawa Healthcare, Inc.
GlaxoSmithKline
Hemacare Corporation
Henry Schein, Inc.
Hill-Rom
John O. Butler Company
Johnson & Johnson
Johnson & Johnson Consumer
Karl Storz Endoscopy-America
Kawasumi Laboratories America, Inc.
Kendall Healthcare, Tyco
MAX ERB Instrument Company
McKesson Corp. Medical Group
McNeil Consumer & Specialty Pharms
Medical Innovations, Inc.
Medicos
Medline Industries, Inc.
MedPharm
Mentor Corporation
Merck & Co.
Microfl
Midmark Corporation
Morton Grove Pharmaceuticals, Inc.

Nexus Products Company
Nordent Manufacturing, Inc.
North Safety Products
Oral Health Products
Ortho-McNeil Pharmaceutical, Inc.
Pfizer, Inc.
PolyMedica Corporation
Premier Dental Products Company
Sage Products, Inc.
Santa Barbara Contractors' Association
Shaman Botanicals
Smith & Nephew
SSL Americas
Sterilab, Inc.
Sunrise Medical, Inc.
Surgistar, Inc.
Tecfen Corporation
Tess Corporation
TEVA Pharmaceuticals USA
3M Pharmaceuticals
Tissue Banks International
Tycos Instruments
Valleylab Inc.
Watson Pharmaceuticals
Welch Allyn Inc.

Medical Facilities, Organizations, Institutions, and Individuals providing in-kind support in 2002

American Society for Microbiology
Assist International
Guy Clark, M.D.
Rick Closson
Conejo Free Clinic
Diamond Polyethylene Products
DreamWeaver Medical
Facts and Comparisons
FedEx
Joseph Doherty
Arthur Flynn
Fredericka Manor Care Center
Free Wheelchair Mission
Friendship House
Global Links
Goleta Valley Cottage Hospital
Handpiece Trading Post
Heart to Heart International
Dr. Helfenstein

Image One
International Relief Team
J.M. Keckler Medical
Ralph Kuon, M.D.
Norman Labrecque
Jim Hughes Company
John McConnaughey, O.D.
Jean Menzies
Clarissa Morris
National Pediculosis Association
New Horizons Outreach
Ojai Valley Community Hospital
Jay Patel, M.D.
Pleasant Valley Hospital
Providence Holy Cross Medical
Rehabilitation Institute of Santa Barbara
Rochester Hearing & Speech Center
Saint Francis Medical Center
Sansum Santa Barbara Medical Foundation
Santa Barbara Cancer Foundation
Santa Barbara Cottage Hospital
Santa Barbara Eyeglass Factory
Santa Barbara Surgical Center
Santa Barbara Visiting Nurses Association
Santa Ynez Valley Hospital
Solvang Friendship House
St. John's Hospital
Robert Stahl
Peggy Stanwood
Tulare District Hospital
UCSB-Central Stores
Vitamin Angel Alliance
Christina Weisner
Wheelchair Foundation

Thank you to each member of the Kiwanis Clubs, Emblem Clubs, and Lions Clubs for supporting our "Save Our Sight" program through donations of thousands of pairs of eyeglasses.

Thank you!

Individuals, Corporations, and Foundations that provided cash support in 2002

● Ambassador of Health

\$100,000 and above

The Antioch Company
Santa Barbara Vintners' Foundation,

● Consul General

\$50,000 and above

Anonymous
Mr. Charles H. Bell
The Sheila Johnson Brutsch Charitable Trust
Mr. and Mrs. Jon B. Lovelace

● Global Emissary

\$25,000 and above

Bush Hospital Foundation
Capital Group Co. Charitable Foundation
Hy Cite Corporation
The Ann Jackson Family Foundation
J.F. Kapnek Charitable Trust
Liselotte Kuttler Trust
MacDonald Family Foundation/ Mr. Peter Hilf
G. Harold & Leila Y. Mathers Foundation
The Positive Transitions Foundation
Ms. Nancy Diane Russell
S.G. Foundation
Mr. and Mrs. Helmuth Schmidt-Petersen
Tenet Healthcare Corporation

● World Health Envoy

\$10,000 and above

A.N.E.R.A.
Mr. and Mrs. John H. Adams
Anonymous
Big Sky Consulting
Mr. and Mrs. Robert Blecker
Mrs. Brownie Borden
Bower Foundation/ Mr. James S. Bower
John G. Braun Charitable Annuity Trust/
Mr. and Mrs. Thomas Crawford
Christian Relief Services
Mr. and Mrs. Jim Clendenen
Coast Village Business Association, Inc.
Mr. and Mrs. Thomas J. Cusack
Doora Community Movement
Mr. and Mrs. Stephen M. Dow
Estonian Am. Fund for Economic Edu., Inc.
Mr. and Mrs. Brooks Firestone
Mr. and Mrs. Emmette Gatewood
Mr. and Mrs. Ted Gaylord
Grabbing Hands, Ltd.
Guyana Medical Relief
Conrad N. Hilton Foundation
Hosford Family Fdn/ Mr. and Mrs. Bruce Hosford
Johnson & Johnson Family of Companies
W.M. Keck Foundation
Mrs. R. Grice Kennelly
L.S. Research, Inc.
Ms. Nancy M. Lessner and Mr. Paul F. Glenn
The LOJO Foundation
Mrs. Carrie B. McFie

R. K. Mellon Family Foundation
MSST Foundation
Mr. and Mrs. James Neitz
Mr. and Mrs. Donald E. Petersen
Pfizer, Inc.
Precision Strip
Rotary Club of Santa Barbara Sunrise
Steinmetz Foundation
Alice Tweed Tuohy Foundation
Mr. and Mrs. George Turpin, Sr.

● President's Council

\$5,000 and above

Abbott Laboratories
Allergan Foundation
Mr. and Mrs. Michael E. Allgeier
Dr. and Mrs. Ellsworth C. Alvord, Jr.
American Jewish World Service
Anonymous
Mr. and Mrs. Joseph W. Bailey
Mr. and Mrs. William J. Bailey
Becton Dickinson & Company (BD)
Mr. and Mrs. Ralph J. Begley
Mr. and Mrs. Alan F. Black
Mr. William E. Boeing, Jr.
Mr. and Mrs. John C. Bowen
Bristol-Myers Squibb Company
California Community Foundation
The Honorable and Mrs. Henry Catto
Dr. Rick Closson
Mr. and Mrs. James A. Eiting
Philippa Firestone and Sue Firestone Associates
Mr. and Mrs. Richard Godfrey
God's Hidden Treasures
Mr. and Mrs. Michael Goldgerg
Dr. Bert Green and Ms. Alexandra Brookshire
Mr. and Mrs. Joseph Hardin, Jr.
Mr. and Mrs. Carrell R. Harrington
Haskell Fund
Mr. and Mrs. Gregory D. Hastings
George W. Holbrook, Jr. Foundation
Homewood Rotary Club
Mr. and Mrs. S. Roger Horchow
Mr. Stephen B. Ippolito
Jain Center of Southern California
Mr. William M. Jenkins
Mr. and Mrs. Peter O. Johnson, Sr.
Mr. and Mrs. Theodore C. Johnson
Mr. and Mrs. Andrew Klavan
Mr. and Mrs. Larry Koppelman
Mr. Barry Kravitz
Mr. and Mrs. Seymour Lehrer
Dr. and Mrs. Donald Lewis
Mr. and Mrs. Donald J. Lewis
Mr. John Macomber
Mr. and Mrs. Frank Magid
Mr. and Mrs. Calvin Marble
Mr. and Mrs. Glen Milliman
The Norcliffe Foundation
Mr. John N. Nordstrom
Orfaela Family Foundation
P W S Family Trust
Peruvian American Medical Society
The Ceil and Michael E. Pulitzer Foundation Inc.

Mr. and Mrs. Michael Rathnam
Rotary Club de Grigota
Rotary Club of Santa Ynez
Mr. and Mrs. Denis Sanan
Santa Barbara Foundation
Mr. and Mrs. Richard L. Schall
Mr. and Mrs. C. William Schlosser
Ms. Elizabeth Ash Strode and Mr. Robert L. Douglas
The Sumba Foundation
Swedish Health Services
Mr. and Mrs. John Sweetland
Mr. and Mrs. Walter J. Thomson
The Tighe Family Rev. Trust
Tissue Banks International
Turpin Family Charitable Foundation
Ukrainian Civic Center Inc.
Virginia Masen Medical Center
Wisconsin Nicaragua Partners of America
Mr. Thomas R. Wolfe and Ms. Barbara Wallace
Mr. Joseph Wong
Mr. and Mrs. Robert Woolley
World Emergency Relief
The Bagley Wright Family Fund
Yardi Systems, Inc.

● Ministers of Health

\$2,500 and above

Stephen and Denise Adams Family Foundation, Inc.
Anonymous
Assist International
Mrs. Elizabeth P. Atkins
Mr. Larry S. Barels
Mr. and Mrs. Phillip L. Barrett
Mr. and Mrs. Philip M. Battaglia
Beacon Group International Inc.
Mr. and Mrs. Arnie Bellowe
Mr. and Mrs. Edward Bottler
Ms. Laura J. Bracken-Clough
Dr. Andrea K. Capachietti and Dr. Gregory L. Pamanay
Mr. Richard Certo
The Doehring Foundation
Dos Pueblos Interact Club
DreamWeaver Foundation
Mr. and Mrs. R. Chad Dreier
Family Unity International
Mr. Dean Ferguson
Fischer Family Fund
Mr. Terence M. Flynn
Dr. and Mrs. John M. Foley
Mr. William H. Forthman
Goldman Sachs & Company
Mr. and Mrs. Christopher Hansen
Mr. and Mrs. David F. Hart
Mr. John H. Hauberg
Mr. and Mrs. Richard Hedreen
J.C. Hispanola Fund Inc.
Mrs. Alice W. Hutchins
Indian Council for Advancement and Support of Education
Interacciones
Ms. Karen Iverson
Mr. and Mrs. Richard Johnson
Mrs. Sylvia Karczag
Ms. Janet W. Ketcham

Mr. C. C. Knudsen
 Ms. Pamela A. LaVigne and Mr. Matthew V. Tirrell
 The Honorable and Mrs. Royce Lewellen
 Lions Clubs International Foundation
 Ms. Marjorie L. Luther and Mr. Patrick Burch
 Dr. Kim Margolin
 Mr. and Mrs. Michael McCarthy
 Mr. Stephen McDonough
 Mr. and Mrs. Everett Pachner
 Potter's Clay
 QLT Inc.
 Mr. Michael Riedel
 Rotary Club of Palo Alto
 Mr. and Mrs. James A. Shattuck
 Mr. Patrick Smielke
 Mr. Bruce Smith
 Mr. and Mrs. Malcolm T. Stamper
 Mr. and Mrs. Donn Tognazzini
 United Way of Santa Barbara County
 The American Society of the Most Venerable
 Order of the Hospital of St. John
 Watling Foundation, Inc.
 Mr. and Mrs. John F. Weersing
 Ms. Darden Weiss
 Howard S. Wright Family Foundation
 Wright Janeway Family Fund
 Mr. and Mrs. Steven Zahm

Diplomat's Corps

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